

7 TRUTHS OF RENTING IN BOSTON AND CAMBRIDGE

PRESENTED BY: TASHA COPPETT,

TCOPPETT@MIT.EDU

Finding an apartment in Boston/Cambridge can be overwhelming. During this presentation, you will find advice on being successful during every stage of your search process



City of Cambridge Overview

Get to Know Cambridge*

- Population 105,162
- Area 7.13 square miles
- Number of housing units 47,291
- County Middlesex

Educational Attainment

- High School/GED 11.1%
- Associates 10.2%
- Bachelors 29.8%
- Graduate 43.2%

Racial Diversity in Cambridge

- White 62%
- Black 11%
- Asian 15%
- Hispanic 8%
- Other 4%

*Information gathered from: www.cambridgema.gov



TRUTH #1

Boston/Cambridge is very expensive city to live!

7/8/2014	218	86	40%	Studio	1250-2200	1676
7/0/2014	210	00	40 /0			
				One	950-3200	1853
				Two	1100-3600	2428
				Three	1500-5400	3020
				Four	2400-12000	4677
8/5/2014	219	68	31%	Studio	1300-4950	1917
				One	1000-3200	1970
				Two	1400-3500	2482
				Three	1800-4600	3028
				Four	2400-5000	3558
9/4/2014	198	79	40%	Studio	1200-2375	1673
				One	1050-3200	1961
				Two	1600-4200	2379
				Three	1800-4500	2769
				Four	2250-6400	3650

Avg Room Rental						
Rates						
2 Bedroom	1150					
3 Bedroom	1000					
4 Bedroom	925					



Determine your budget

- Calculate your income after taxes
- Deduct your fixed expenses
- Deduct your optional expenses
- Balance remaining is the framework for determining your rental budget
- Rent should be between 25-35% of your income after taxes



TRUTH #2

Timing is everything!

• Landlords receive notices 30-60 days prior to vacancy

• 70-75% of leases expire on August 31

 The most housing options will be available between April and September



TRUTH #3

Location is everything!

- MIT Housing 38%
- Cambridge -02139/44/42 31%
- Cambridge Other 6.3%
- Somerville -7.7%
- Boston -7.7%
- Brookline − 1.3%
- Other MA 6%
- Outside of MA − 2%



*Source: 2013 Graduate Housing Taskforce, via MIT Institutional Research

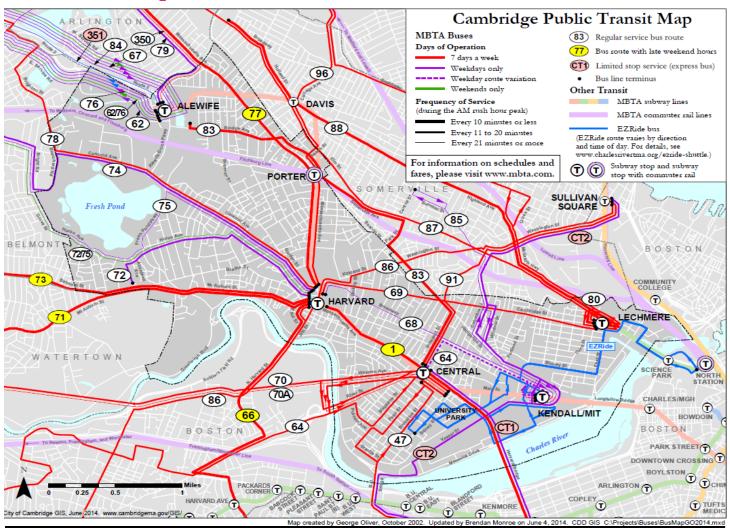


Research your desired locations

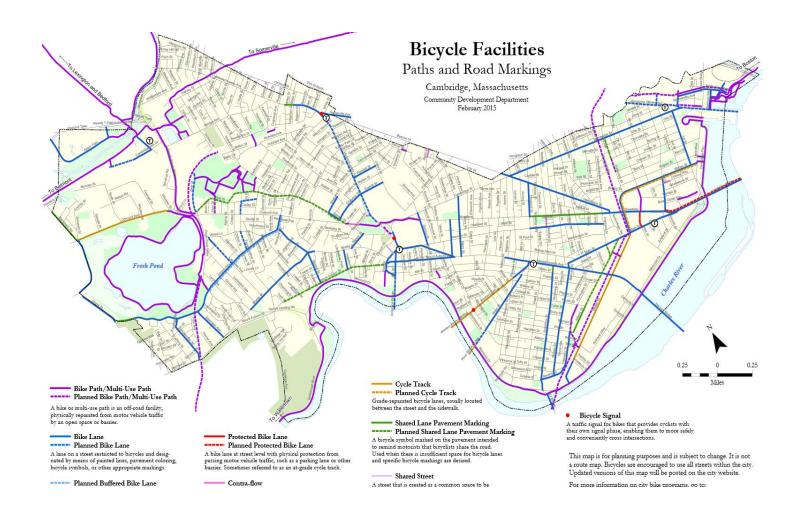
- Visit each location (if possible)
- Utilize the internet to gain a better understanding
 - Demographics
 - Crime statistics
 - Local amenities
 - Google Maps/Earth



Transportation Considerations









Truth #4

If you like it, take it!

• There is a limited supply of quality budget friendly properties

Price is not an indication of quality

 During peak-season, you will not have the luxury of shopping around



Create a Wish List

- Building type/Architecture
- How many bedrooms and bathrooms
- Amenities
- Location
- Parking

Rank your list on non-negotiables, with #1 being the thing you are not willing to compromise on, at all



Research Rent Trends

- Review MIT Off-Campus Housing Listings
- Check the MLS
- Check Out Rental Listings on Zillow or Trulia
- Contact Local Property Management Companies
- Contact Brokers and Realtors
 - ❖ You may work with more than 1 realtor at a time
- Check Local Newspaper or Community's Website/Social Media



Truth #5

Always be prepared!

- Prepare application financial information
 - Check and/or bring your credit report
 - Recent Tax Return
 - Bank Statements
 - Letter of Employment/Acceptance
 - Pay Stubs
 - Rental References: Tasha Coppett, tcoppett@mit.edu



Fees to Be Aware of...

- Legal Fees
 - First Month, Last Month, Security Deposit, a Lock/Key Fee
- Illegal Fees
 - Holding Deposits, Pet Fees, Application Fees

Realtor Fees are legal if agent is licensed through the state of Massachusetts *and* the agent is not also managing the property



Truth #6

All that Glitters is not Gold!

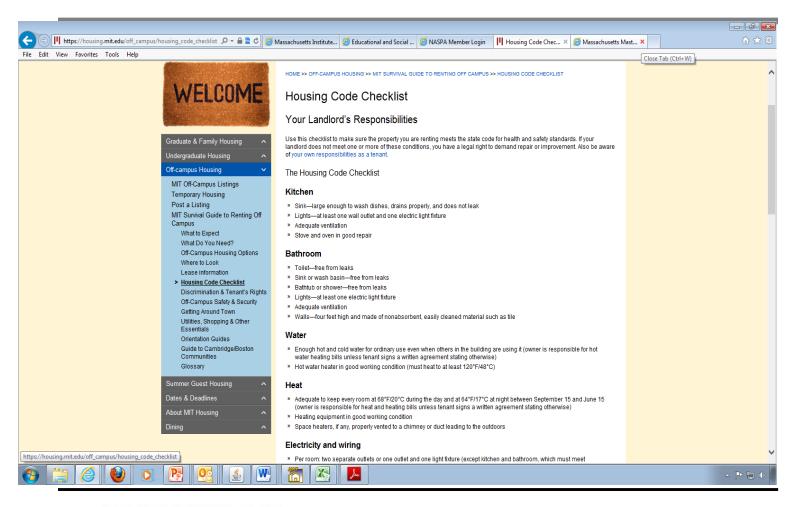
- What are the positive and negatives in each room?
- Closet/storage space
- Kitchen/Appliances
- Bathroom condition
- Electrical outlets
- Smoke detectors
- Window and door locks
- Evidence of pests



- Check room/apartment egress
- Community safety
- Visit the community at night
- Request a second walk-through, if possible



Housing Code Checklist...





Truth #7

Read, Read before Signing Anything!

Do Not Be Pressured!

Filling out rental application

Read and understand your lease thoroughly

• Have **every** agreement in writing



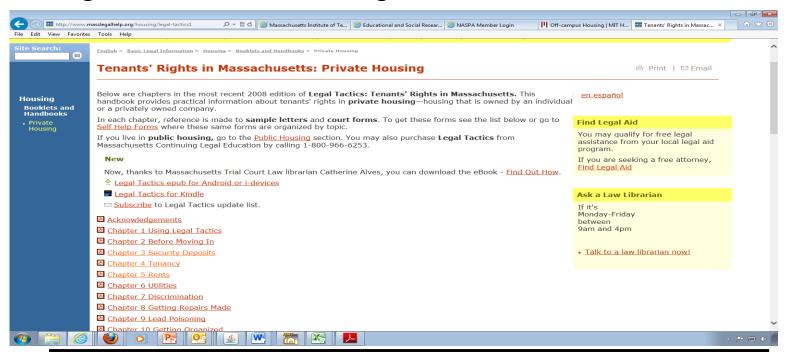
Illegal Clauses to Be Aware of

- Tenant is responsible for making all repairs
- Landlord is able to use your security deposit to pay for bills
- You must pay for utilities that are in the name of your landlord
- You must pay a late fee if your rent is a few days late
- You must pay the reminder of the rent on your contract if you terminate early



Tenancy Guidance

- MIT Off-Campus Housing Office
- Legal Tactics: Tenants' Rights in Masachusetts





Last Points to Remember

- Agents have inventories of full-fee, half-fee, and no-fee properties
- Beware of bait and switch and ask about pending offers
- Ask Landlord/Tenant utility costs
- Try to find properties with heat included
 - gas vs electric vs oil



- After moving in you should receive the following:
 - a signed statement of condition from your landlord within 10 days
 - Walk through apartment to verify and document any damage
 - Cracks
 - Stains
 - Missing features
 - Take Photographs and itemize any damages
 - Send documentation to landlord



- and a security deposit receipt
 - A receipt given when payment is taken
 - Within 30 days of security deposit given, a receipt with the name location of the bank and the account number
- PLEASE PURCHASE RENTERS'INSURANCE!



RESOURCES:

- https://housing.mit.edu/
- http://cambridgema.gov/
- http://www.cambridgema.gov/cpd/communityresources/c rimemap1.aspx
- http://web.mit.edu/facilities/transportation/
- http://www.mbta.com/
- http://www.masslegalhelp.org/housing/legal-tactics1



Q&A

